

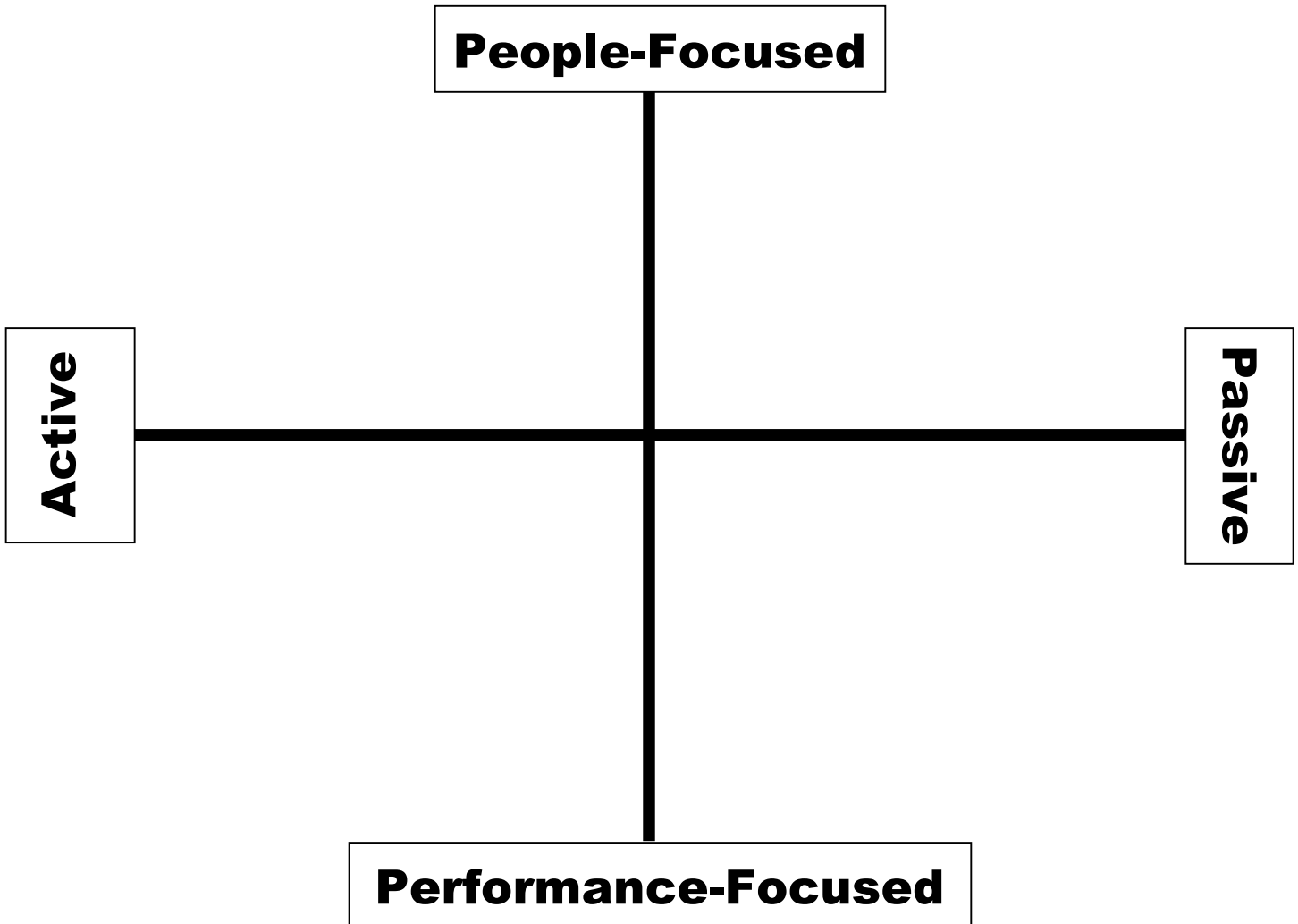
LEAD... with STYLE!

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MY LEADERSHIP STYLE:

The leadership instinct you are born with is the backbone. You develop the funny bone and the wishbone that go with it.

-- Elaine Agather



DYNAMIC (Active/People-Focused):

- ✦ Delightful & Daring
- ✦ Relational: High
- ✦ Task: Low
- ✦ Likes: Interaction!
- ✦ Actions: Impulsive!
- ✦ Takes/enjoys risk!
- ✦ Decisions: Hunches
- ✦ Time: Undisciplined

- Communicate by listening.
- Be attentive to your schedule.
- Maximize your potential to inspire people.
- Motivate honestly and with substance.
- Follow through with your commitments.
- Discipline your ability to stay focused.

COMMON SENSE (Active/Performance-Focused):

- ✦ Determined & Decisive
- ✦ Relational: Low
- ✦ Task: High
- ✦ Likes: Being in charge!
- ✦ Actions: Decisive!
- ✦ Calculated risks
- ✦ Decisions: intuition
- ✦ Time: Swift, efficient

- Be sensitive to the feelings of others.
- Keep the vision in front of you & others.
- Take the time to listen.
- Develop relationships.
- Maintain balance of people and task.
- Allow your confidence to bring security to others.

ANALYTIC (Passive/Performance-Focused):

- ✦ Deep & Disciplined!
- ✦ Relational: Low
- ✦ Task: High
- ✦ Likes: Organization
- ✦ Actions: Cautious
- ✦ Avoids risks
- ✦ Decisions: on facts
- ✦ Time: Disciplined

- Maximize your analytical approach.
- Guard your desire to micro-manage.
- Allow your creativity to come through.
- Develop decision-making skills.
- Bring the plan to the problem.
- Be aware of your tendency to discouragement.

IMAGINATIVE (Passive/People-Focused):

- ✦ Dependable & Diplomatic!
- ✦ Relational: High
- ✦ Task: Low
- ✦ Likes: Close relationships!
- ✦ Actions: Slow! A Pleaser!
- ✦ Avoids due to Conflicts
- ✦ Decisions: Others' Opinions
- ✦ Time: Slow, calm

- Become self-motivated.
- Maximize your one-on-one skills.
- Bring your calmness to leadership.
- Be the mediator.
- Develop your decision-making abilities.
- Stay focused on the task.