

# 2007-2008 STATE INCENTIVE PLAN

## Answers to State WMU Representative Questions

**Q: How does the church get the order forms?**

A: This is at the state WMU office's discretion. They may choose to photocopy it and mail it out or designate selected individuals to distribute it to associational leaders and churches in personal consultations.

**Q: How many forms will be distributed in each state?**

A: Again, this is up to the state WMU office. You may receive a form from the state WMU office and photocopy it as many times as they will allow. The state WMU Executive Director must validate the "New Start Order Form" with her signature.

**Q: Who is the WMU representative that fills out the form?**

A: This is the person that the state WMU office designates. It could be the Associational WMU Director or a person dispatched from the state WMU office.

**Q: How does this plan work if there is no associational WMU leadership? Will DOMs be informed of this plan?**

A: This is a state incentive plan. Any method of communication that the state WMU chooses is acceptable as long as the guidelines are followed.

**Q: Will there be order forms and instruction sheets in other languages?**

A: We have no plans to produce these forms in other languages at the present time.

**Q: Does the one-year time limit begin with date of first order or the date of the initial visit?**

A: The date on the form is what WMU, SBC will use to determine the one-year time limit for the offer. The state WMU office or its representative supplies this date. We anticipate that the state WMU representative will designate this date as the time of her initial visit. At the end of one year, the church will automatically receive a renewal notice for their subscriptions.

**Q: Should the Church Representative be given a copy of the completed order form before the state WMU Executive Director signs it, or ask that the state WMU Executive send a signed copy back to the church?**

A: It is best to leave an unsigned form with the church as a record of what was ordered. The signature alerts WMU, SBC that the order has been validated.

**Q: Does this offer apply to churches if they already have other WMU organizations?**

A: Yes, it is available to any NEW start. A new start is an organization that is starting for the **first time** in a church or an organization that has not been active in a church for at least **two years**. For example, a church may have an active GA organization, but have had no Acteens for at least two years. The church is eligible to receive *The Mag* for the new Acteens organization.

**Q: If a church currently has GA, can they switch to Children in Action and receive *Children in Action Leader* free for a year? Or if they have Acteens, can they switch to the *Youth on Mission Plan Book*?**

A No. This is replacing an existing organization not starting a new one. WMU strongly supports gender-specific learning for girls. Because of that, we do not encourage dropping our traditional organizational structure. It is important to recognize that GA and Acteens materials are designed for a girls' organization and Children in Action and Youth on Mission materials are for coed groups. If a church currently has GA and/or Acteens, but wants to start a CiA or Youth on Mission group to meet at another time, the coed group is eligible for the free literature as long as it is a new start as defined by the instruction sheet.

**Q: If a church has an active organization, but does not receive the periodical for that organization (for example, they have Acteens, but do not subscribe to *The Mag*), can they participate in this offer?**

A: WMU is distributing this free literature to facilitate the strength that an organization can achieve when proper materials are used. If a group is currently meeting and not using the materials, we ask that you treat each case individually and use your discretion in making these materials available. Of course, we ask that you follow the guidelines for new organizational starts when making these decisions.

**Q Why are we allowed up to five GA magazines and five Acteens magazines when GA is usually the larger organization? Doesn't it make sense to allow more magazines for the larger organization?**

A: You are correct, GA is usually the larger organization. However, we decided to be fair and allot a consistent number of magazines per organization. **Renewals of current subscriptions are not eligible for this discount.**

**Q: Can a church start both a GA and CiA organization and receive free literature for both?**

A: Yes. As long as both are legitimate NEW starts (as defined on the instruction sheet).

**Q: What if a church wants to start two Women on Mission organizations (for example, a day group and a night group). Does each organization get the free literature or do they only get one set?**

A: Yes. The offer should be made to both groups because the church is starting two NEW organizations. However, if there is an existing day group and the church is starting a new night or weekend group, then the free literature should not be offered to the new group.

**Q: Can the WMU representative get back issues of the magazines to give the church representative to preview?**

A: Yes. Back issues of WMU magazines are available free to state offices after the 20<sup>th</sup> of the month of the cover date as long as there is a supply available. The state WMU office may call WMU Customer Service to request copies. They will be charged for shipping.

**Q: The plan indicates that churches can order any WMU product at a 20% discount. How will they know what the additional resources are?**

A: It is important that the individual who initiates the contact with the church have a WMU Catalog for the current year to leave with the church representative. All WMU resources are listed in this catalog. The WMU representative should point out to the church representative that this discount is **not available** from either LifeWay Christian Resources or from LifeWay Christian Stores. Callers may place a discount order only by calling the WMU Customer Service toll-free line (1-800-968-7301). The caller **MUST** mention the code on the form to get the discount. It is important to advise the caller that the WMU product code listed in the catalog begins with the following letters:

W – WMU	H – WorldCrafts	D – Duplicated
L – Language	E – Downloads	X – Products from
N – New Hope	B – Blume	other vendors

**Q: Is there a limit that can be ordered at the 20% discount?**

A: No, customers using this special code may order as many items as they desire. Please advise them that they will be charged for shipping and handling on product orders after the 20% discount has been applied. Postage is already included in magazine subscription price.

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